



# **2<sup>nd</sup> QUARTER 2019** EARNINGS WEBCAST

TRANSFORMING LIVES THROUGH ENERGY

AUGUST 9<sup>TH</sup>, 2019

#### IMPORTANT NOTICE



Safe harbor statement under the US Private Securities Litigation Reform Act of 1995.

This document contains statements that YPF believes constitute forward-looking statements within the meaning of the US Private Securities Litigation Reform Act of 1995.

These forward-looking statements may include statements regarding the intent, belief, plans, current expectations or objectives of YPF and its management, including statements with respect to YPF's future financial condition, financial, operating, reserve replacement and other ratios, results of operations, business strategy, geographic concentration, business concentration, production and marketed volumes and reserves, as well as YPF's plans, expectations or objectives with respect to future capital expenditures, investments, expansion and other projects, exploration activities, ownership interests, divestments, cost savings and dividend payout policies. These forward-looking statements may also include assumptions regarding future economic and other conditions, such as future crude oil and other prices, refining and marketing margins and exchange rates. These statements are not guarantees of future performance, prices, margins, exchange rates or other events and are subject to material risks, uncertainties, changes and other factors which may be beyond YPF's control or may be difficult to predict.

YPF's actual future financial condition, financial, operating, reserve replacement and other ratios, results of operations, business strategy, geographic concentration, business concentration, production and marketed volumes, reserves, capital expenditures, investments, expansion and other projects, exploration activities, ownership interests, divestments, cost savings and dividend payout policies, as well as actual future economic and other conditions, such as future crude oil and other prices, refining margins and exchange rates, could differ materially from those expressed or implied in any such forward-looking statements. Important factors that could cause such differences include, but are not limited to, oil, gas and other price fluctuations, supply and demand levels, currency fluctuations, exploration, drilling and production results, changes in reserves estimates, success in partnering with third parties, loss of market share, industry competition, environmental risks, physical risks, the risks of doing business in developing countries, legislative, tax, legal and regulatory developments, economic and financial market conditions in various countries and regions, political risks, wars and acts of terrorism, natural disasters, project delays or advancements and lack of approvals, as well as those factors described in the filings made by YPF and its affiliates with the Securities and Exchange Commission, in particular, those described in "Item 3. Key Information—Risk Factors" and "Item 5. Operating and Financial Review and Prospects" in YPF's Annual Report on Form 20-F for the fiscal year ended December 31, 2018 filed with the US Securities and Exchange Commission. In light of the foregoing, the forward-looking statements included in this document may not occur.

Except as required by law, YPF does not undertake to publicly update or revise these forward-looking statements even if experience or future changes make it clear that the projected performance, conditions or events expressed or implied therein will not be realized.

These materials do not constitute an offer to sell or the solicitation of any offer to buy any securities of YPF S.A. in any jurisdiction. Securities may not be offered or sold in the United States absent registration with the U.S. Securities and Exchange Commission or an exemption from such registration.

Cautionary Note to U.S. Investors — The United States Securities and Exchange Commission permits oil and gas companies, in their filings with the SEC, to separately disclose proved, probable and possible reserves that a company has determined in accordance with the SEC rules. We may use certain terms in this presentation, such as resources, that the SEC's guidelines strictly prohibit us from including in filings with the SEC. U.S. Investors are urged to consider closely the disclosure in our Form 20-F, File No. 1-12102 available on the SEC website www.sec.gov.

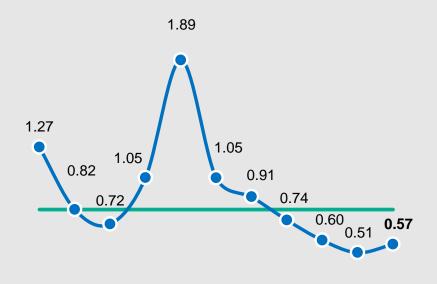
Our estimates of EURs, included in our Development Costs, are by their nature more speculative than estimates of proved, probable and possible reserves and accordingly are subject to substantially greater risk of being actually realized, particularly in areas or zones where there has been limited history. Actual locations drilled and quantities that may be ultimately recovered from our concessions will differ substantially. Ultimate recoveries will be dependent upon numerous factors including actual encountered geological conditions and the impact of future oil and gas pricing.

Unless otherwise indicated the calculation of the main financial figures in U.S. dollars for Q2 2018 is derived from the calculation of the consolidated financial results expressed in Argentine pesos using the average exchange rate for each period. For Q1 and Q2 of 2019, the calculation of the main financial figures in U.S. dollars is derived from the sum of: (1) YPF S.A. individual financial results expressed in Argentine pesos divided by the average exchange rate of the period and (2) the financial results of YPF S.A.'s subsidiaries expressed in Argentine pesos divided by the exchange rate at the end of period.



#### **TOTAL IFR**

# of people injured for each million hours worked 2009 – 1H 2019



2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 1H 2019

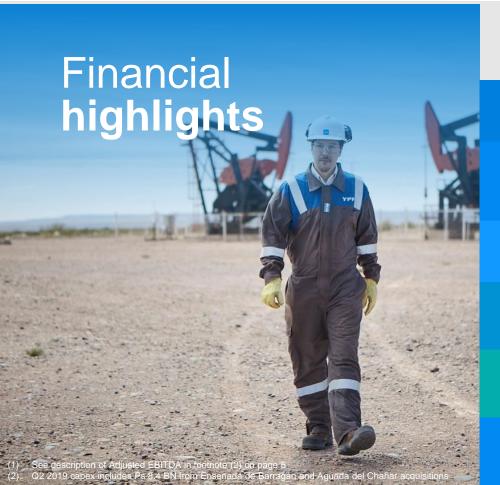


- 2018 Sustainability Report available by end of August
- Continue tracking ESG score under Dow Jones Sustainability Index

#### RENEWABLES AND NEW ENERGY SOLUTIONS

- Renewables energy consumption representing 17% of total energy consumed
- Research in Y-TEC
- Launched YPF ventures to focus on new energy and mobility
- First peer to invest in micromobility





#### **2nd QUARTER** 2019

Revenues of Ps 160.3 billion (+72.3%)

Adjusted EBITDA<sup>(1)</sup> of Ps 41.6 billion (+67.8%)

Operating cash flow of Ps 40.7 billion (+47.6%)

CAPEX<sup>(2)</sup> of Ps 48.8 billion (+152.4%)

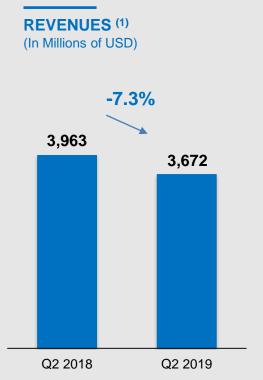
Hydrocarbon production down 5.3%

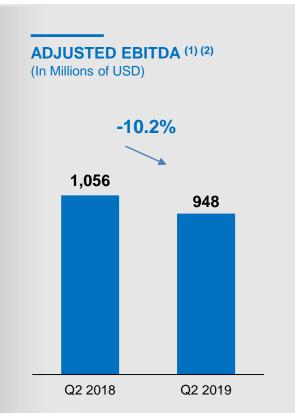
Net shale oil production up 57.5%

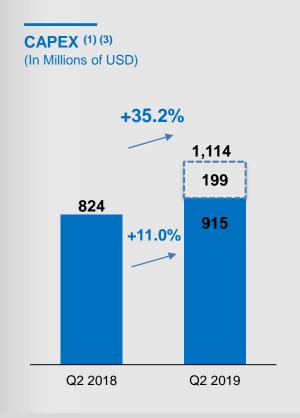
4

### REVENUES DECLINED 7% IN USD MAINLY DUE TO LOWER NATURAL GAS AND DOWNSTREAM SALES WHILE MARGINS REMAINED FAIRLY STABLE







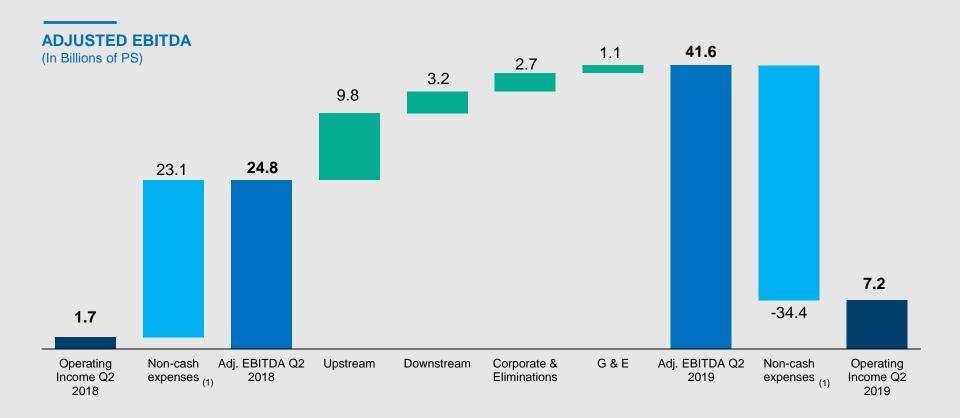


<sup>(1)</sup> YPF financial statement based on IFRS converted to USD using average exchange rate of Ps 43.86 and Ps 23.48 per U.S \$1.00 for Q2 2019 and Q2 2018, respectively.

<sup>(2)</sup> Adjusted EBITDA = Operating income + Depreciation and impairment of property, plant and equipment + Depreciation of assets for own use + Amortization of intangible assets + unproductive exploratory drillings. Excludes IFRS 16 effects.

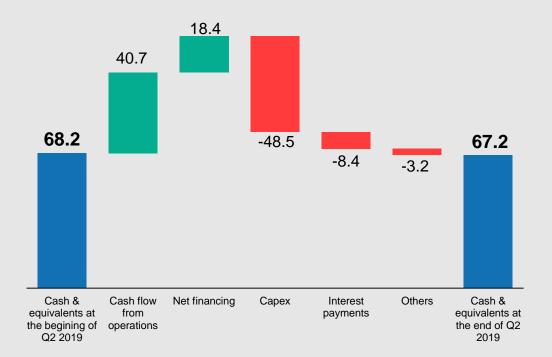
<sup>(3)</sup> Q2 2019 capex of USD 1,114mn includes USD 199mn from M&A activities



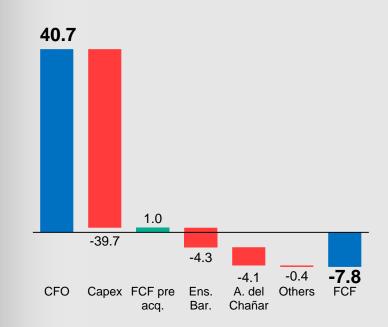




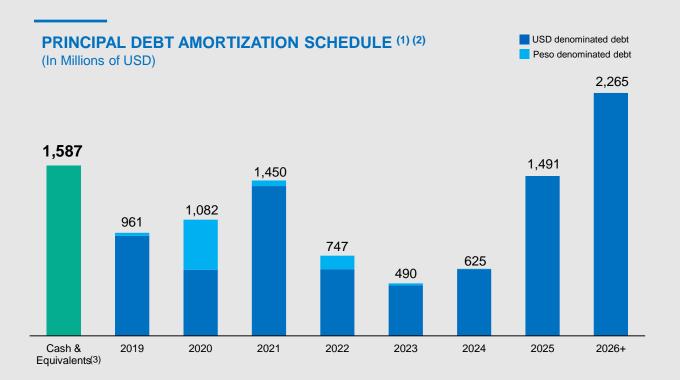
### CONSOLIDATED STATEMENT OF ADJUSTED CASH FLOW (1) (In Billions of PS)



### Q2 2019 FREE CASH FLOW (2) (In Billions of PS)



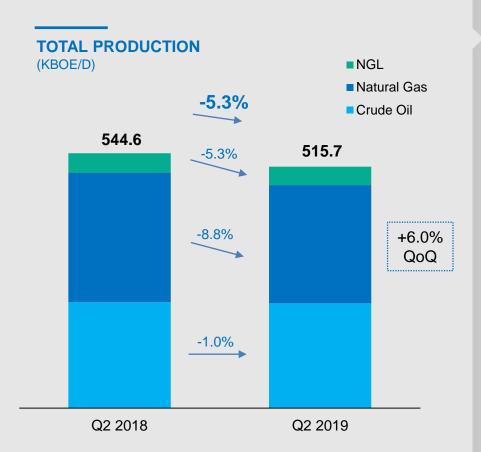


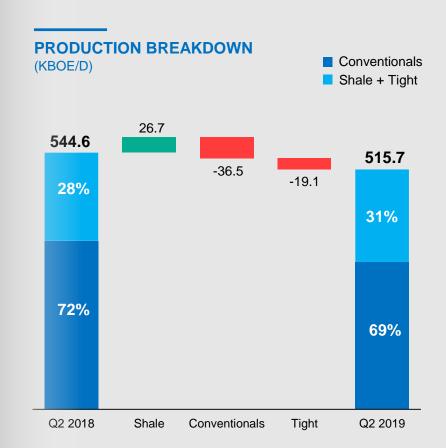


- (1) As of June 30, 2019, Excludes IFRS 16 effects.
- (2) Converted to USD using the June 30, 2019 exchange rate of Ps 42.36 to U.S \$1.00.
- (3) Includes cash & equivalents, including Argentine sovereign bonds BONAR 2020 and BONAR 2021.
- (4) Net debt is calculated as total debt less cash & equivalents and financial derivatives. Net debt to LTM Adj. EBITDA calculated in USD. Net debt at period end exchange rate of Ps 42.36 to U.S \$1.00 and LTM Adj. EBITDA calculated as sum of quarters.

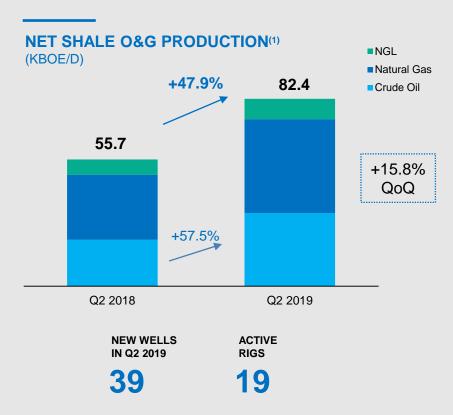
## **DETAILS** 92% denominated in USD and 8% in Argentine Pesos Average interest rates of **7.54%** in USD and **44.76%** in Pesos Average life of **6.14** years Net Debt /LTM Adj. EBITDA 1.9x (3)(4)

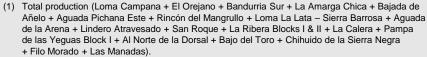




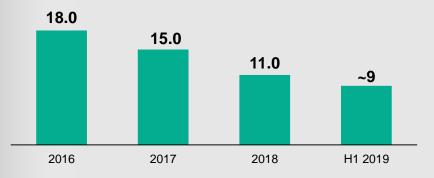




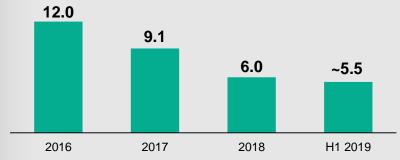


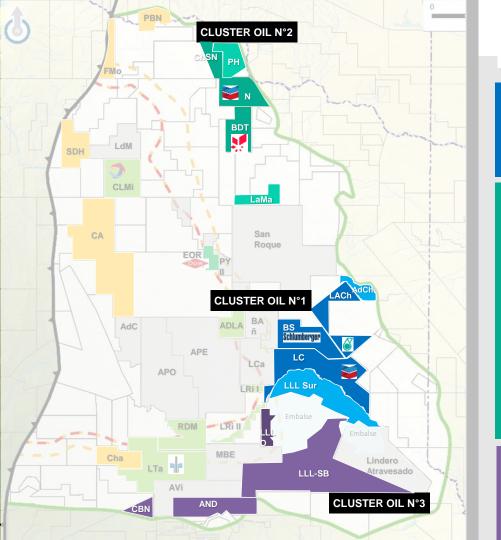






### SHALE OIL OPEX COST - LOMA CAMPANA (USD/BOE)





#### UNLOCKING VALUE OF SHALE OIL ACREAGE



#### **CLUSTER OIL N° 1**

**DEVELOPMENT** Loma Campana, La Amarga Chica & Bandurria Sur

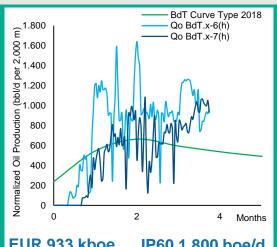
**EXPANSION** Aguada del Chañar acquisition

#### **CLUSTER OIL N° 2**

#### **PILOTS**

- Bajo del Toro
- Narambuena
- Chihuido de la Sierra Negra

**EXPLORATION** Las Manadas



EUR 933 kboe IP60 1,800 boe/d

#### **CLUSTER OIL N° 3**

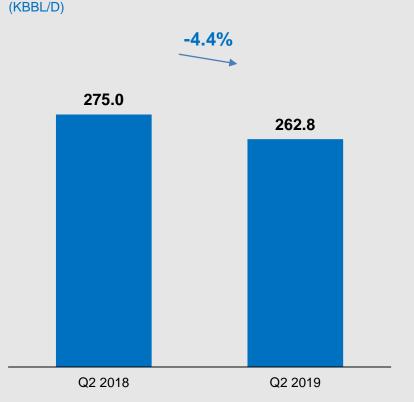
**EXPLORATION** 

Sierra Barrosa-Loma La Lata, Loma La Lata Oeste & Al Norte de la Dorsal

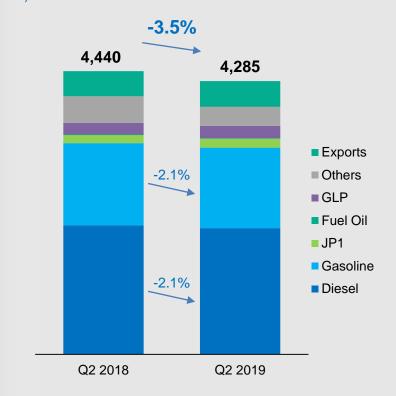
### CRUDE PROCESSED VOLUMES AFFECTED BY ARGENTINA'S BLACKOUT; DECREASE IN DOMESTIC SALES WERE PARTIALLY OFFSET BY HIGHER EXPORTS



### CRUDE PROCESSED

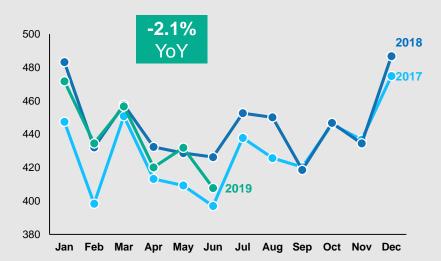


### **SALES OF REFINED PRODUCTS** (KM <sup>3</sup>)





### **MONTHLY GASOLINE SALES** (KM<sup>3</sup>)



Q2 2017 Q2 2018 Q2 2019 **Gasoline**Market Share (1)

55.3%
Q2 2018

56.4%

### MONTHLY DIESEL SALES (KM³)



**Diesel**Market Share (1)

57.0%

Q2 2017

59.0%

Q2 2018

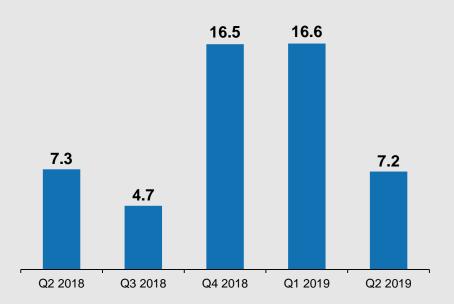
56.9%

Q2 2019

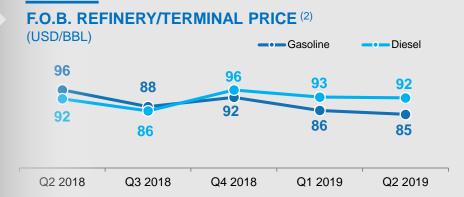


#### **DOWNSTREAM ADJUSTED EBITDA**(1)

Excluding inventory revaluation (USD per refined barrel)



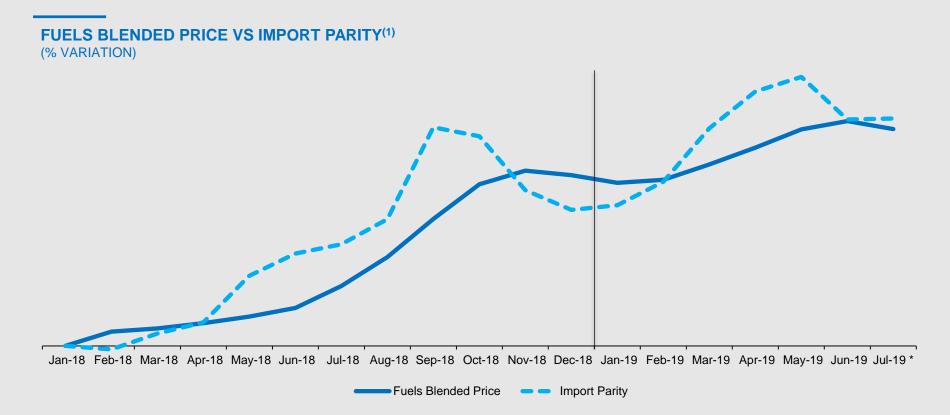
- (1) Amounts in Argentine Pesos converted to USD using the applicable FX rate on the date in which revenues and expenses were recognized. Please note that these figures may differ from the EBITDA expressed in USD that is disclosed in table 5.5 of YPF's Quarterly Consolidated Results report.
- (2) Net of commissions, deductions, freights, turnover tax and other taxes.



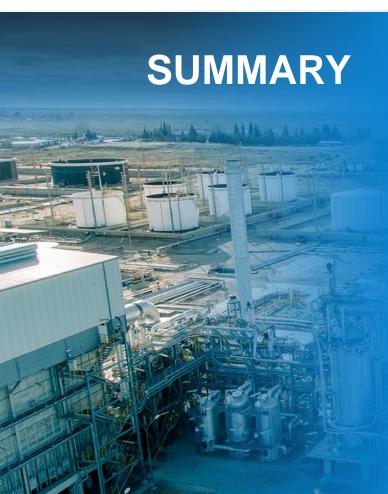
### CRUDE OIL PRICES (USD/BBL)







<sup>(1)</sup> Import parity includes international reference price for heating oil, RBOB and biofuels, each of them weighted by sales volumes of our regular and premium diesel and gasoline. Fuels blended prices and Import Parity prices based on monthly average prices. (\*) July 2019: preliminary data as of July 30<sup>th</sup> 2019. January 2018 = base 0.



Maintaining safety and sustainability efforts

Increasing focus on shale oil developments and preparing new wave of developments

Shale oil production offsetting conventional oil decline

Activating levers to generate natural gas demand

Adj. EBITDA in USD decreased due to lower natural gas revenues and lower sales in downstream

Return to Global Debt Markets maintaining a strong cash position

Reaffirming our 2019 Guidance



