# YPF

# Acquisition of Apache Argentina

February 13, 2014



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### **YPF** Transaction Overview

- Acquisition of 100% of Apache operations in Argentina and subsequent sale of some Vaca Muerta acreage to Pluspetrol
- Net value of transaction 583 MUSD
  - YPF will pay 800 MUSD for all assets plus working capital
  - Pluspetrol will acquire from YPF Vaca Muerta acreage for 217 MUSD<sup>(1)</sup>
- All cash transaction: 50 MUSD at signing and balance at closing
- YPF finances 150 MUSD with a 2-year credit facility and balance with cash on hand
- Producing assets: 46.800 Boe/d<sup>(2)</sup> (74% natural gas 26% liquids)
- Proven reserves: 135 Million Boe <sup>(3)</sup>
- Closing date: On or before March 13, 2014
- In connection with the transaction, the Company obtained a 8.5 bn ARS line of credit from the Argentine Treasury

(1) Includes 51,000 prospective acres originally from YPF

(2) As of December 2013 (3) Based on Apache's unaudited reserves report as of June 2013 considering Rio Negro concession extension

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## **YPF** Strategic Rationale

And the State

Consistent with YPF's plan to grow production supply of hydrocarbons in Argentina

Transforms YPF into the largest producer of natural gas in Argentina

Cash generating assets with existing production and ready-to-drill inventory

Addition of proven reserves at a convenient cost

Substantially all revenue base is dollarized

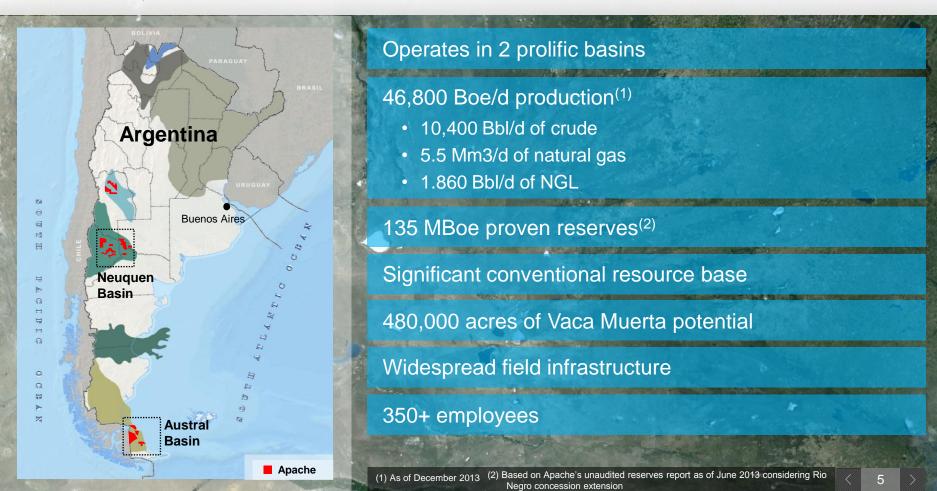
Assets can be easily integrated into YPF existing operations

Project portfolio allows for rapid increase in activity and production

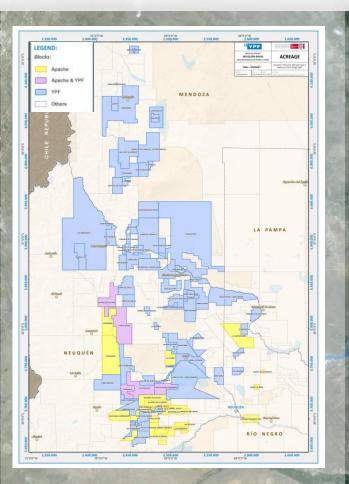
Reaffirms strategy to develop shale resources with strategic partners

Minimum impact to YPF credit ratios

#### **YPF** Apache Argentina Assets



### **YPF** Apache Argentina Assets - Neuquina Basin



28 concessions (23 operated & 5 non-operated)

750+ producing wells

Production <sup>(1)</sup>

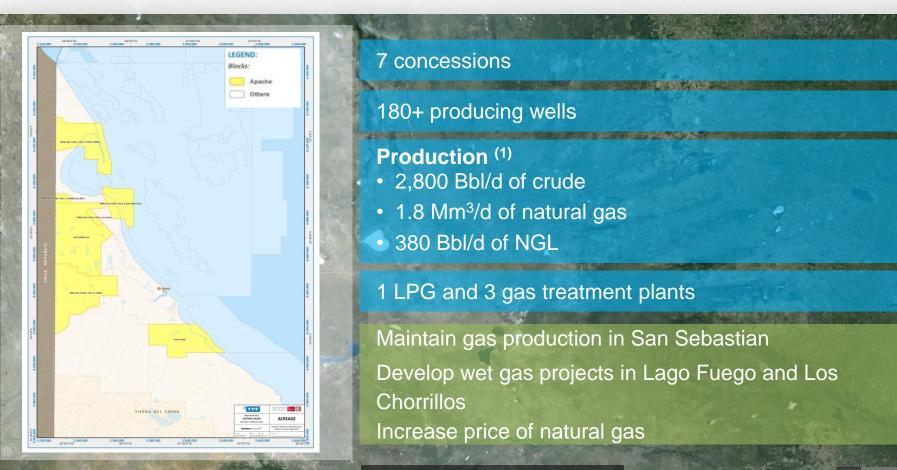
- 7,600 Bbl/d of crude
- 3.7 Mm<sup>3</sup>/d of natural gas
- 1,480 Bbl/d of NGL

1 drilling rig and 1 workover rig2 LPG and 4 gas treatment plants

Accelerate gas opportunities from Lajas in EFO Develop gas from Precuyo and oil from Centenario and Mulichinco formations in AND

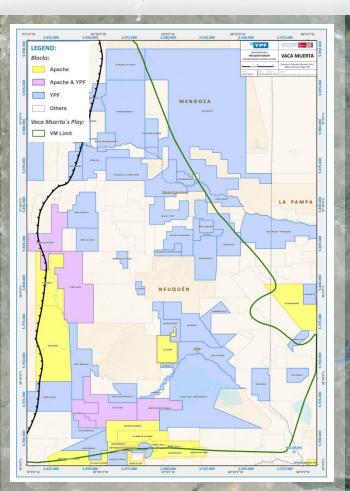
(1) As of December 2013

#### **YPF** Apache Argentina Assets - Tierra del Fuego



(1) As of December 2013

#### **YPF** Apache Argentina Assets - Vaca Muerta



#### 10 concessions

- 8 exploratory wells
- 480,000 prospective acres
- 300,000 shale gas potential
- 180,000 shale oil potential

Farmed out to Pluspetrol 307,000 net acres<sup>(1)</sup> Focus on implementing pilot project in La Calera

(1) Includes 51,000 prospective acres originally from YPF acreage

# **YPF** Key Metrics

	YPF	Apache Argentina	% increase
Revenues (MARS) <sup>(1)</sup>	83,681	2,789	3.3%
EBITDA (MARS) <sup>(1)</sup>	23,859	1,060	4.4%
Reserves (MBoe) <sup>(2)</sup>	979	135	13.8%
Production (Kboe/d) <sup>(3)</sup>	496.5	46.8	9.4%
Crude (Kbbl/d) <sup>(3)</sup>	235.1	10.4	4.4%
Natural Gas (Mm3/d) <sup>(3)</sup>	35.6	5.5	15.4%
Acreage VM Acres	3,000,000	224,200	7.5%

(1) YPF LTM until Q3 2013, Apache Argentina audited figures of 2012

(2) YPF as of December 2012, Apache Argentina based on Apache's unaudited reserves report as of June 2013 considering Rio Negro concession extension

(3) YPF Q3 2013 production figures, Apache Argentina December 2013 production

# **YPF** Transaction Value

Asset Value (in millions of USD)		
Acquisition cost	800	
VM divestiture <sup>(1)</sup>	-217	
Asset value	583	
Asset value ex-Vaca Muerta <sup>(2)</sup>	425	

Value Metrics				
	Asset value	Assets value ex-Vaca Muerta		
Value / P1 (USD/Boe)	4.3	3.1		
Value / EBITDA <sup>(3)</sup>	2.5x	1.8x		
Value / Production (USD/Boe)	12,500	9,100		

(1) Includes 53,000 acres originally from YPF.

(2) Net producing assets value estimated with subtracting an extrapolation of the conditions of Pluspetrol divestiture to Vaca Muerta acreage acquired in the transaction net to YPF.

(3) Full year 2012 EBITDA converted at 2012 average FX of 4.55 ARS/USD.

# **YPF** Summary

Excellent opportunity to acquire an ongoing operation with significant upside in conventional reserve development and unconventional resource exploration

Increased natural gas production by 15%

Access to Medanito quality oil production and reserves

Accelerate conventional development increasing activity to 4 drilling rigs

Boost YPF reserves by 14%

Acquisition accomplished without affecting YPF's liquidity and leverage ratios

New partnership to enhance exploration and development of Vaca Muerta formation

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